**EXPRESSION OF INTEREST (EOI) FOR AN INTERNATIONAL COMPETETIVE BIDDING (ICB) FOR PROVISION OF VARIOUS GEOLOGICAL SERVICES FOR OFFSHORE AND ONSHORE**

**OALP and Pre-NELP PSC BLOCKS**

Vedanta Group has $30bn revenue and $10bn profit and further plans to invest $20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India’s largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India’s domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India’s crude production and contribute to India’s energy security.

Cairn Oil & Gas, Vedanta Ltd., on behalf of itself and Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest to participate in International Competitive Bidding (ICB) process for **provision of various geological services for offshore and onshore Open Acreage Licensing Policy (OALP) and Pre-NELP PSC blocks of Cairn Oil & Gas located in India.**

**Brief Scope of Work**

Vedanta Limited (Cairn Oil & Gas) has been awarded multiple exploration blocks throughout India pursuant to the Open Acreage Licensing Policy (OALP). The Company has aggressive exploration plans to commence hydrocarbon resource establishment and subsequent exploration activities in these OALP blocks in a fast-track timeline.

To achieve these objectives, Vedanta invites Contractors with proven capabilities and demonstrated performance to express their interest to participate in the Competitive Bidding Process for the following categories of services/supply: -

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| --- | --- | --- |
| Sl. No. | Category | Description |
| 1 | Organic Geochemistry and Petrographic analysis of Rocks and Fluids | The scope of work includes source rock characterisation using lab-based organic geochemical analysis from cores and cuttings and organic petrographic studies. This scope also includes Hydrocarbon fluid characterisation including geochemical fingerprinting and isotopic analysis. |

In view of the nature of the scope, only those Contractors/ suppliers possessing the requisite and proven record of performance and can demonstrate, through submission of documents, in executing at least similar jobs should respond to this notice.

Please note the below criterion which may be used for preliminary short listing of bidders for future tenders. Company reserves the right to modify these criteria based on tender specific requirements, which shall be communicated to bidders appropriately.

**Financial Criteria**

**Turnover‐** Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value or 5 Cr., whichever is higher.

**Net Worth**- Positive net worth in each of the immediately preceding two (02) financial years.

**Liquidity ratio-** in each of the preceding two (02) financial years shall not be less than one (1) .

Also, note -

* + Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:

(i) Acceptance to submit financial guarantee in the form of 10% Bank Guarantee of Contract value (in case of award of Contract),

(ii)Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity,

* + Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c, and Notes to Accounts.
  + Latest audited financial statement should not be older than 12 months on the date of EOI.
  + In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
  + All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation.

**Technical Criteria**

Interested bidders shall have minimum one (1) year of experience of providing relevant service/ supply.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EOI listing on the Company’s website i.e., http://www.cairnindia.com and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e-Sourcing Platform) and the contractors would be requested, as a minimum, to submit the **following documents and details to substantiate their Past Experience in successfully providing similar services in the past**

* Letter of interest clearly indicating project reference
* Detailed Company Information with Organization structure, List of manpower (including in-house EIA coordinator, FAE, Forest & Wildlife experts, NABL & MoEF accredited laboratories) with CVs of key personnel, Support agencies and other facilities & resources
* Details of completion of similar type of projects in the last THREE (3) years under headings:

a) Brief scope of work

b) Value of work

c) Contract Duration

d) Actual completion of Project

e) Contact details of the Client (Company may approach the client directly for the feedback)

* Details of Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure, and sample HSE plan for similar nature of job.
* Details of established Quality Manual, Policy and Procedures, valid Quality Certifications, Accreditations

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> **within 10 days** from this publication and submit their contact details online. Further to this, interested contractors would be invited for participation via Smart Source (Cairn’s e-S)